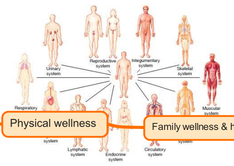
YL Multiple Streams of Income Strategies

Exclusivity of Premium Starter Kit?

Mind-body benefits of the kit

- Personal development & emotional management
  - Spiritual growth
    - Consciousness evolution
      - Limiting beliefs
      - Law of attraction
    - Work Stress
      - Sales target
      - Financial burden
    - Pressure from Study
    - Relationship tension
      - Family
      - Partner
      - Friendship
    - Parenting
      - Parenting pressure
      - Child's education
- Physical wellness
  - Family wellness & home care
    - Skeletal
    - Circulatory
    - Nervous
    - Lymphatic
    - Respiratory
    - Endocrine
    - Digestive
    - Urinary
    - Muscular
    - Integumentary



- Animal wellness
- Household and workspace wellness
  - Space Harmony
    - Lower vibrations
    - Airborne patogen
    - Insects

What is a Premium Starter Kit?

Total of 13 x 5ml essential oils, ultrasonic diffuser, and membership discounts
2 x Lavender
1 x Peppermint
2 x Lemon
1 x Frankincense
1 x Tea Tree
1 x Lemongrass
1 x Thieves
1 x Purification
1 x PanAway
1 x Stress Away
1 x R.C.
essential oils may be substituted in the event of sourcing constraints or supply considerations

ER Rewards and Loyalty Gifts

Essential Rewards Points
Months 1-3=10%PV
Months 4-24=20%PV
After month 24= 25%PV
Included : First 3 months 100PV X 3 = 300PV- 10% = 30PV
PV points can be used to exchange for products worth 30PV
e.g. 1 x15ml Purification and 1 x15ml Lemon

- Commissions & bonuses
- 3, 6, 9, 12 month's loyalty gifts

My initial investment?

- First month: Premium Starter Kit（100PV）
  USA $150+
  Malaysia RM756+
  Australia AUD259+
  Hong Kong HK1,565+
  Singapore SGD268+
  Taiwan NT6500+
  Indonesia Rp2.393.000+
- Second month: Desired YL wellness products RM500+ （100PV）
- Third month: Desired YL wellness poducts RM500+ （100PV）

YL Essential Rewards
3 months ER investment
Total value >RM1756
~Total300PV+

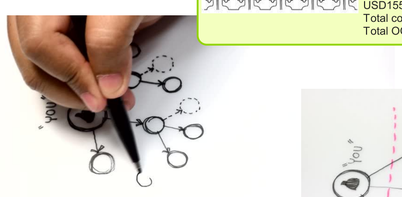
What is my return of investment?

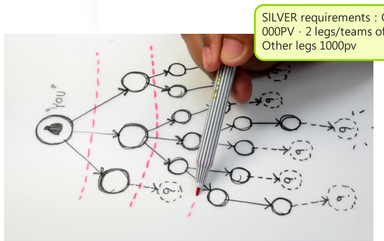
30 days to SILVER leadership rank

- 5 days doubling team members & bonuses
  - Within 5 days, recruit 2 members, commit to investing for 3 months plan
- New members: Invite 2 friends to join YL. Explain 30 days to SILVER Leadership Challenge, activate ER program, and start the Power of 2 team
- Non-ER member: Invite 2 members to join your 30 days to SILVER Leadership Challenge, activate ER program, and start the Power of 2 team
- Member on ER: Invite 2 members to join your 30 days to SILVER Leadership Challenge, and start the Power of 2 team
- Building Third Leg within 30 days （1000PV+）

30 days to Silver leadership challenge and estimated returns

- Total SILVER commision payout USD545.00 (RM2289.00)
- Power of 2 team, total 126 members
  Unilevel Commission Bonus | USD250
  Fast Start Bonus 25% | USD25 x 2 Member = USD50
  Fast Start Bonus 10% | USD10 x 4 Member = USD40
  Start Living Bous USD25 | USD25 x 2 Member = USD50
  Generation Commission Bonus 2.5% | 62 Member x 100PV x 2.5 / 100 = USD155
  Total commission payout USD545.00 （RM2289.00）
  Total OGV 12,600PV
- SILVER requirements : OGV10, 000PV · 2 legs/teams of 4000PV, Other legs 1000pv





Prizes for 30 days to SILVER Leadership Challenge

Elite Express in 6
1. Gold iPad Mini
2. Exclusive 30-oil collection
3. FitBit Charge HR wearable
4. 5-diffuser collection
5. 1,000 Essential Rewards points
6. Seed to Seal® collection, featuring an Aria™ Diffuser and 5ml Peppermint, Idaho Blue Spruce, and Ylang Ylang essential oils;
7. Young Living - branded padfolio.

Silver Retreat, all inlcusive Mona Farm experience.
*Maintain Silver for 3 months to entitle for it

Seed of Life Learning Program

- Essential Oils class
- DIY class
  - Skin care series
- Mind-body class
- Abundance class

SEED OF LIFE

YOUNG LIVING 2016 U.S. INCOME DISCLOSURE STATEMENT

As a direct selling company selling essential oils, supplements, and other lifestyle products, Young Living offers opportunities for our members to build a business or simply receive discounts on our products.

Whatever your interest in the company, we hope to count you among the more than 2 million Young Living members joining us in our mission to bring Young Living essential oils to every home in the world.

What are my earning opportunities?

Members can earn commissions and bonuses as outlined in our Compensation Plan. As members move up in the ranks of Young Living, they become eligible for additional earning opportunities.

This document provides statistical, fiscal data about the average member income and information about achieving various ranks.

RANK	PERCENTAGE OF ALL MEMBERS[2]	MONTHLY INCOME[3]				ANNUALIZED REFUNDS INCOME[4]	MONTHS TO ACHIEVE THIS RANK[5]		
		Lowest	Highest	Median	Average		Low	Average	High
Distributor	94.0%	$0	$841	$0	$1	$12	N/A	N/A	[illegible]
Star	3.5%	$0	$811	$60	$77	$924	1	15	[illegible]
Senior Star	1.3%	$1	$5,157	$197	$240	$2,880	1	22	[illegible]
Executive	0.6%	$50	$12,139	$434	$514	$6,168	1	29	[illegible]
Silver	0.3%	$942	$25,366	$1,783	$2,277	$26,124	1	36	[illegible]
Gold	0.1%	$1,781	$46,820	$4,874	$6,067	$72,804	1	54	[illegible]
Platinum	< 0.1%	$5,146	$85,993	$12,188	$15,324	$183,888	2	63	[illegible]
Diamond	< 0.1%	$14,898	$140,333	$32,078	$39,566	$474,792	10	75	[illegible]
Crown Diamond	< 0.1%	$37,327	$232,551	$66,256	$74,189	$890,256	14	83	[illegible]
Royal Crown Diamond	< 0.1%	$56,392	$262,864	$150,248	$152,317	$1,828,524	17	106	[illegible]

The income statistics in this statement are for incomes earned by all active U.S. members in 2016. An "active" member is a member who made at least one product purchase in products in the previous 12 months. The average annual income for all members in this time was $25, and the median annual income for all members was $0. 51% of all members who enrolled in 2015 did not make a purchase with Young Living in 2016. 57% of all members who enrolled in 2014 did not continue with Young Living in 2016.

Note that the compensation paid to members summarized in this disclosure do not include expenses incurred by a member in the operation or promotion of his or her business, which can vary widely and might include advertising or promotional expenses, product samples, training, rent, travel, telephone and Internet costs, and miscellaneous expenses. The earnings of the members in this chart are not necessarily representative of the income, if any, that a Young Living member can or will earn through the Young Living Compensation Plan. These figures should not be considered as guarantees or projections of your actual earnings or profits. Your success will depend on individual diligence, work, effort, sales skill, and market conditions. Young Living does not guarantee any income or rank success.

[1] Based on a count of all active members in 2016.
[2] Because a distributor's rank may change from during the year, these percentages are not based on individual distributor ranks throughout the entire year, but based on the average distribution of distributor ranks during the entire year.
[3] Because a distributor's income may change from during the year, these incomes are not based on individual distributor incomes throughout the entire year, but based on earnings of all distributors qualifying for cash rank during each month throughout the year.
[4] This is calculated by multiplying the average monthly income by 12.
[5] These statistics include all historical ranking data for each rank and thus is not limited to people who achieved these ranks in 2016.
[6] These incomes include income earned from January 1, 2016, and December 31, 2016, but which was paid between February 2016 and January 2017.
[7] Members who do not meet at least one product purchase in the previous 12 months have their membership terminated.

YOUNG LIVING